



Configure Customizable Kits in Acumatica Sales Order

In Acumatica, a **Sales Order** refers to a record that captures the details of a customer's purchase request for products or services. It serves as an official record of the transaction between the consumer and the organization. Sales orders typically include information such as the customer's name, shipping address, requested products or services, quantities, prices, and any applicable discounts or promotions.

By leveraging **Customizable Kits** functionality in Acumatica, you can include the applicable kit items to your Sales Order.

- [Steps to configure kit specifications in Acumatica Sales Order](#)