


# Introduction

 Kensium Point of Sale is a full featured, retail management solution featuring POS, Gift & Loyalty, and eCommerce integration built for Acumatica merchants who won't compromise.

## Benefits:

1. **Reliable platform:** KensiumPOS runs on any Windows devices ideal for stationary or mobile requirements.
2. **No downtime:** KensiumPOS unique design allows it to remain operable even without internet.
3. **Increased efficiency:** Seamless integration with Acumatica applications eliminates redundancies, lowers carrying costs and increases working capital.
4. **Flexible Customer Types to fit your needs.**
  - a. **Acumatica Customers** - Acumatica customers are seamlessly synced to each KensiumPOS register or can be created at the register. KensiumPOS transactions are posted individually enabling for Cash & Carry or future fulfillment.
  - b. **Marketing Customer** - When individual client history is critical, but it is not necessary to set the account up in Acumatica, Marketing customers can be used. With Marketing Customers, KensiumPOS retains all transaction data including payment methods and discounts but only inventory and payments are passed to Acumatica. Using KensiumPOS unique roll-up capabilities, this minimizes transactions counts for Acumatica posting.
  - c. **Default Customer** - For quick transactions or customers unwilling to provide demographic data, there is always the KensiumPOS Default Customer. Like Marketing Customers, the KensiumPOS Roll-up feature can combine marketing customer transactions for posting into Acumatica.
5. **Fulfillment Options.** - All the bases covered.
  - a. **Cash & Carry** - KensiumPOS allows for single step transactions with multiple payment types on each cash & carry transaction.
  - b. **Acumatica Fulfillment** - For special orders, out of stock, or where a shipment is required, KensiumPOS can create a Sales Order in Acumatica for future fulfillment.
  - c. **Mixed Mode** - When a transaction requires both carry out and future fulfillment KensiumPOS can manage that with only one payment record.
  - d. **BOPIS / BORIS** - Because of its tight integration with Acumatica, KensiumPOS can also handle in store pick up and return of items purchased online.
6. **Increased efficiency and visibility:** KensiumPOS is an extension of Acumatica. Purchasing, Inventory movement and pricing, Customer management, etc. are all managed by Acumatica. While KensiumPOS may extend Acumatica to a retail environment, Acumatica remains the one source of up-to-date information - One Source of Truth.